



JOIN THE ASSURANCEAMERICA TEAM

Are you a dynamic, motivated individual eager to kickstart your career in the fast-paced world of insurance? Look no further!

At AssuranceAmerica, we're seeking a passionate professional to join our team as a Territory Manager. This is not just a job — it's a chance to embark on an exciting journey of growth and success with a company that values innovation, drive, and ambition.

Territory Manager

As a Territory Manager, you'll be at the forefront of our expansion efforts, traveling within your assigned territory to build strong relationships with independent agencies. Your mission will be to drive sales growth, increase market share, and leave a lasting impact on the insurance landscape. This role is perfect for someone with a go-getter attitude, a hunger for success, and a passion for making a difference.

About the ROLE

Each day at AssuranceAmerica is different, but as *role in department*, you will:

- Travel within your designated territory to meet with independent agencies and foster strong relationships.
- Drive sales and revenue growth by identifying new business opportunities and maximizing existing accounts.
- Provide training and support to agency partners, helping them understand our products, services, and value proposition.
- Collaborate with internal teams to develop and implement strategic initiatives to drive territory growth.
- Stay up to date on industry trends, market developments, and competitor activities to inform your strategy.
- Represent AssuranceAmerica at industry events, conferences, and networking opportunities to expand our presence and influence.

About YOU

- *Desires to be in tactical, B2B, in-person sales role.*
- *Willing to put in the time and effort to be successful.*
- *Possesses professional written and verbal communication skills.*
- *Excellent organizational skills with the ability to manage multiple priorities and meet deadlines.*
- *Demonstrates strong interpersonal skills, a high EQ, and the ability to make autonomous decisions.*
- *Can gather and analyze data skillfully to interact with accounts and associates of all levels of the organization.*

Required



- *Bachelor's degree in Business, Marketing, or a related field.*
- *Strong communication and interpersonal skills.*
- *Self-motivated with a drive to succeed and exceed goals.*
- *Willingness to travel extensively within your assigned territory.*

Preferred

- *Bilingual (English/Spanish).*
- *Previous sales or customer service experience.*

Physical Requirements

- Prolonged periods sitting at a desk and working on a computer.
- Must be able to lift 15 pounds at times.
- Must be able to travel.

About US

- We provide an opportunity for career growth and advancement within a rapidly expanding company.
- We offer a competitive salary and benefits package.
- We extend ongoing training and development opportunities to enhance your skills and knowledge.
- We have a supportive and inclusive work environment where your ideas and contributions are valued.
- We fight homelessness by directing 5% of our earnings from each policy we sell to organizations that help those in need. We call it our Generous Policy.

What We Offer

- **AssuranceAmerica provides these benefits to Associates:**
 - **Premium healthcare plans:** All full-time and part-time Associates working a regular schedule of 30 hours or more are eligible for benefits including Medical, Dental, Vision, Voluntary Life, Flexible Spending Accounts, and a Health Savings Account.
 - **Life insurance/additional plans:** We enroll all eligible Associates in Group Life and AD&D Insurance, Short- and Long-Term Disability Plans, Employee Assistance Program, Travel Assist, and the Benefit Resource Card which includes Teladoc™ and Health Advocate.
- **Additional Benefits:**
 - **401(k) employer match:** We want to help you prepare for the future, now. All full-time and part-time Associates over age 21 are eligible to participate in the 401(k) Savings Plan. **AssuranceAmerica will match 100% of the first 4% of an Associate's contributions.**
 - **Engagement activities:** In all our locations, we make time for fun activities that build our sense of community.
 - **Annual learning credit:** Want to learn something new? We'll reimburse you for approved professional development, up to \$5,250 annually.



- **Paid time off:**
 - Bereavement Pay, Jury Duty Pay, Maternity and Paternity Paid Leave, FMLA, and USSERA Leave.

YOU'RE INVITED TO [APPLY](#)

If you're ready to embark on an exciting career journey as a Territory Manager, we want to hear from you! Join us and be part of a team that's shaping the future of the insurance industry. Apply now and let's start building a brighter future together!