

24 Communications is an award-winning advertising agency committed to excellence and innovation. We are seeking an energetic, self-motivated individual to join our team as a Sales Associate. This is a great opportunity for someone who is driven, relationship-focused, and eager to grow within a dynamic agency environment.

Key Responsibilities:

- **Client Relationship Development:** Build and maintain strong relationships with new and existing clients. Understand their business needs and recommend solutions that align with their goals
- **Sales Execution:** Support the sales process from prospecting to closing. Consistently work toward meeting and exceeding individual sales targets using our CRM system
- **Lead Generation:** Identify and pursue new business opportunities through outreach, networking, and referrals
- **Customer Service:** Provide exceptional service by responding to client needs, addressing questions, and ensuring a positive experience
- **Collaboration:** Work closely with internal teams to ensure seamless delivery of services and client satisfaction
- **Problem Solving:** Assist in resolving client challenges in a timely and professional manner

Qualifications:

- Previous sales or client-facing experience preferred
- Strong interpersonal and relationship-building skills
- Excellent communication skills, both verbal and written
- Self-motivated with a strong work ethic and desire to succeed
- Ability to manage multiple tasks and prioritize effectively
- Comfortable working both independently and as part of a team
- Basic understanding of sales processes and CRM systems is a plus
- Bachelor's degree in business, marketing, or a related field preferred

Compensation and Benefits:

- Performance-based, commission-driven compensation with uncapped earning potential
- Your success directly determines your income
- Flexible earning structure designed for motivated, results-driven individuals
- Professional development and growth opportunities

How to Apply:

If you are a motivated self-starter with a passion for sales and building relationships, we would love to hear from you. Please submit your resume and a cover letter detailing your experience and interest in the role to brand@24c.co.